

## AUDITING

### CONTINUOUS AUDITING: LEVERAGING TECHNOLOGY

By DeWayne L. Searcy and Jon B. Woodroof

The following comments from Big Four audit partners emphasize that the time for the continuous audit (CA) has come:

■ "The process we have is good but is designed for the annual audit. ... We will need the ability to push a button at any point in time and have the system summarize for the engagement team process issues identified to date that can lead to risk that the financial statements are inaccurate, rather than rely only on a traditional review of workpapers, manual summarizations of issues, and follow-up."

■ "Use technology to actually audit as opposed to using technology to automate manual auditing procedures."

■ "[S]omeday soon the market will expect much more rapid reporting from the best-performing companies. The benefit of this information being audited is the integrity of the data. I believe this will be a requirement in the very near future."

CA services offer considerable advantages over traditional auditing, but they also present significant hurdles in implementation.

#### What Is a CA?

According to the CICA/AICPA research report, CA is "a methodology that enables independent auditors to provide written assurance on a subject matter using a series of auditors' reports issued simultaneously with, or a short period of time after, the occurrence of events underlying the subject matter." A CA relies heavily on information technology. While the CA concept is over a decade old, rapid advancements in technology have now made continuous auditing more feasible. Examples of this technology include broad bandwidth, web application server technology, web scripting solutions, and ubiquitous database management systems with standard connectivity.

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A CA leverages technology and opens database architecture to enable auditors to monitor a company's systems over the Internet using sensors and digital agents. Any discrepancies between the records and the rules defined in the digital agents are transmitted via e-mail to the client and the auditor. At that point the auditor can determine the appropriate action to take. For example, a digital agent performing analytical procedures on the accounts would e-mail the auditor an exception report on those accounts that fluctuate outside the parameters defined in the digital agent. Once an account trigger has occurred, the digital agent moves to the transactional level to identify the problem and e-mail the auditor. Once the transaction is identified, a digital agent would verify the sale with the customer and e-mail the confirmation to the auditor.

All of the audit routines described above are done electronically and auto-

matically. The audit routines are performed not only at year-end but quarterly, monthly, daily, or in real time. The only constraints are the performance limitations of the client's system and the update frequency of the client's records. If a company updates its system on a daily basis, then the digital agents will be limited to daily execution. Also, a balance between system performance and relevancy must be achieved. Attempting to perform multiple audit routines in real time on very high volumes of daily transactions could possibly impede the execution of business. As technologies continue to be developed that are faster and smarter, this will be less of a concern.

Within the CA domain, investors could access a company's information in the form of a website that publishes continuously audited financial information on demand. The website would present the audit report as of that point in time.

### SIX COMPONENTS OF A CONTINUOUS AUDIT

The web servers must be connected and given authority to communicate. The client's web server allows the auditor controlled access to the client's database. The auditor's web server is the intermediary through which approved third parties have limited and controlled access to this database.

The continuous audit environment represents the data flowing through the client's system and the auditor's monitoring devices within the system. The system and the monitoring devices are operating in real time, so the assurances must be as well.

The continuous audit agreement is the contract between the parties participating in the continuous audit, with the client and the audit firm the primary parties. Specifics of the CA agreement will depend on the services provided, but, at a minimum, should include components of the traditional engagement letter and the technical aspects of the CA.

The continuous audit is completely dependent upon the reliability of the interconnected systems. Reliability encompasses the four SysTrust principles of integrity, security, availability, and maintainability. Modification of SysTrust to handle the real-time nature of a CA will be needed.

Transmission of information between parties must be authorized and provide confidentiality, integrity, and authentication. Ideally, valuation sites within the CA domain will have the stamp of approval from assurance services like WebTrust, WebTrust-ISP, or a related seal.

Evergreen reports are audited reports available whenever a user accesses a web page within the CA environment. The reports are dynamic to the time the user accesses the site. There are three levels of assurances provided in a CA, each with differing degrees of significance and types of action required by the auditor:

Level 1. Provides assurances on the reliability of the client's system and the security of transmissions of data, much like SysTrust.

Level 2. Provides assurances to whether the real-time financial statements fairly represent the financial position, operations, and cash flows of the client, in compliance with GAAP.

Level 3. Provides assurances regarding specific analysis between the client and a third party as outlined in the CA agreement. □

The *Exhibit* shows the digital interactions between investor, auditor, and client.

There are two primary levels of assurances provided in the CA report, as seen in the *Sidebar*. A third assurance level exists when the audit firm is providing assurance on a specific analysis (e.g., compliance with debt covenants). If there are no exceptions generated at any of the assurance levels, an unqualified opinion is published. Sample CA reports can be viewed at [acctnt.bus.utk.edu/ld/default2.cfm](http://acctnt.bus.utk.edu/ld/default2.cfm). The CA report is time-stamped based on when it is accessed. A level 1 assurance violation prevents the financial statements from being accessible to the investor. If either the reliability or the security of the client's system is in jeopardy, the financial statements produced from that system should not be relied upon to make informed decisions.

### When Will the Service Be Offered?

CPA firms that currently provide auditing services may eventually have to move toward some form of continuous auditing to compete. This is especially true for firms auditing public companies.

In the aftermath of the Enron hearings and investigations, the government may be the one to require more rapid reporting. An Associated Press story from March 2002 reported that the White House has proposed that investors be given quarterly access "in plain English" to corporate information needed to judge a company's financial performance and risks. More frequent reporting should reduce uncertainty and enhance investors' perceptions of a company. The more frequent audit will ensure the integrity of the data.

While some form of CA services may be required in the future for public companies, firms that audit private companies can also benefit. CPA firms must continuously seek more efficient methods of conducting audits that allow their scarce resources to be utilized in the most cost-effective manner.

### Seven Types of Audit Wastes

Implementing CAs can facilitate the elimination of audit wastes possible in the current audit domain. In general, there are seven types of wastes that can occur.

**Overauditing.** this occurs when firms perform audit procedures over and beyond those necessary. Any audit procedures performed other than those

## CONTINUOUS AUDITS ALLOW FIRMS TO PRODUCE AUDITED FINANCIAL STATEMENTS immediately as demanded by interested parties.

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required based on the audit risk and materiality assessment can be considered waste that only adds time and costs to the audit.

**Waiting.** It is not uncommon for an auditor to have to wait for the data needed to complete the task. Once the necessary data is received, the auditor may not be in a position to immediately resume work. Waiting is caused by data and manpower shortages.

**Time delays.** Inherent in the first two types of traditional audit wastes are time delays. The time requirements of a traditional audit are significant. It is not uncommon for a significant delay to exist between the end of the reporting period and the issuance of the audit report to investors and creditors.

**The audit process.** The fourth traditional auditing waste is due to inefficiencies in the audit process itself. From the planning stage through the issuance of the audited financial statements, it is not difficult to identify several potential areas of waste. Some of the causes of waste in the audit process are inexperienced staff, inadequate data, and redundant audit steps.

**Work-in-process.** The audit process is not a smooth, continuous process from start to finish. Instead, there are many stops and restarts that add cost without value. An audit is a work-in-process from the time the planning stage begins until the issuance of the audited financial statements.

**Review process.** The review process is basically a quality-control measure. It consists of multiple levels of audit manager and partner sign-offs. Continuous auditing procedures can automate and shorten the review process.

**Errors and mistakes.** Even with the

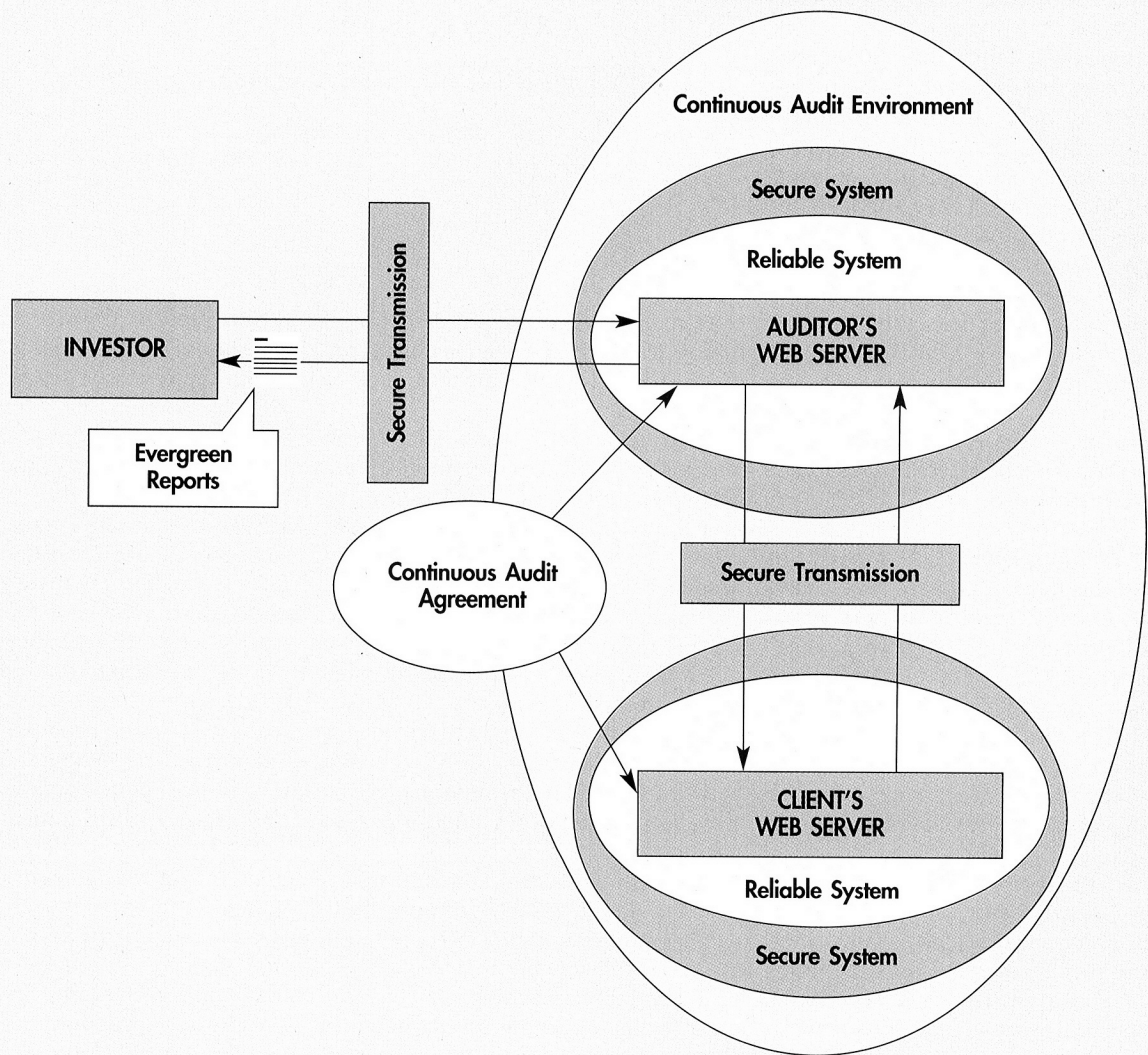
review process in place, errors and mistakes occur during an audit. The stage at which the errors or mistakes are discovered determines the amount of extra work required to correct them. Quality control is necessary to produce a defect-free product, but it does not add value. The review process is done because the audit firm cannot be assured that the staff assigned to the audit performed their duties flawlessly.

By leveraging technology, a CA allows audit firms to conduct an audit continuously and without wasting resources, since most of the audit is automated. In addition, CAs allow firms to produce audited financial statements immediately as demanded by interested parties. CAs will require initial increases in investments for technology and different skill sets for auditors. CAs should provide CPA firms the opportunity to reduce their overall audit staff in the long run. This allows the firms to redeploy their audit staff and resources to other services, while maintaining high levels of reliability and quality. The analogy can be made to manufacturing companies, which moved from traditional manufacturing practices to lean manufacturing in the 1990s. The overall result was a more efficient and effective company, poised for growth.

### Hurdles to Implementing Continuous Auditing

While the motivating factors for offering CAs may be high, there are several hurdles that must be overcome. Two of the biggest hurdles, aside from the technical ones, are the client's buy-in and staff training. While clients are always eager to reduce audit hours, most are accus-

EXHIBIT  
DIGITAL INTERACTIONS IN A CONTINUOUS AUDIT



tomed to the annual audit and all it entails. CPA firms must be ready for the time when more companies realize the financial incentives for moving to the CA. In addition, CAs will require that CPA firms have direct access to information systems. Companies are already uneasy about the level of access that audit firms have now, so allowing direct access will require very high levels of trust and commitment.

Focused training in the CA approach will be necessary, along with increased training in information systems. The

toolset of the new auditor should include various aspects of information and web technology in order to design and maintain the process for continuous auditing. The training should begin at the collegiate level. Audit courses should begin addressing the continuous auditing domain.

The challenges to implementing CA services are worth the benefits: a shorter audit cycle, increased flexibility, customizable reports to clients and third parties, and reduced audit-related costs. CPA firms moving to a CA environment

can create competitive advantages and devote resources to other services. The move to CA is not without its hurdles and will require a new way of thinking about auditing. □

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